

# MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION INDIA

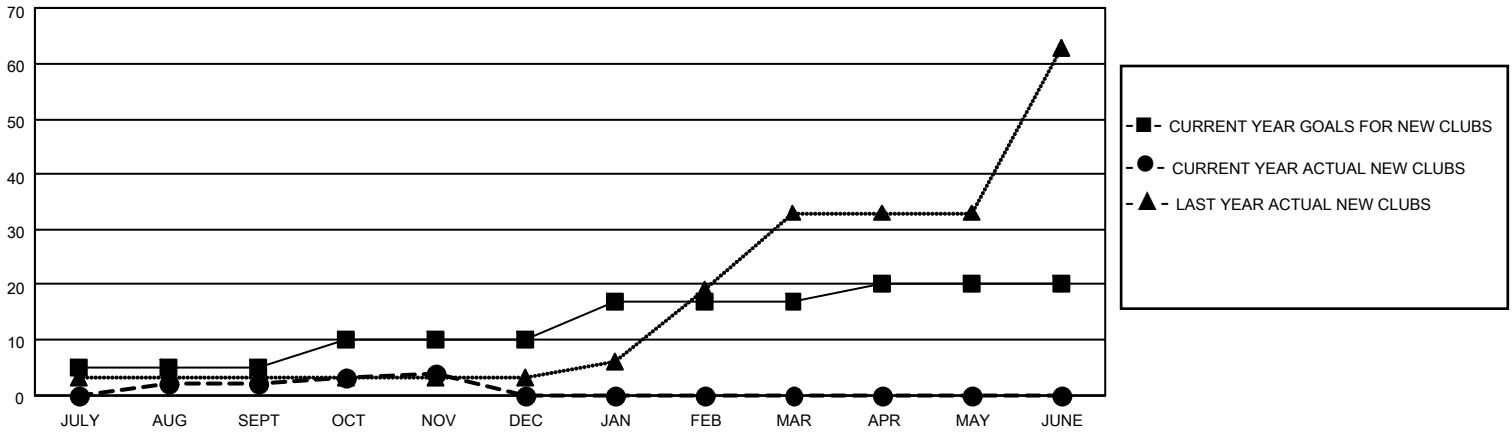
District 3233E2

Results as of: 11/30/2020

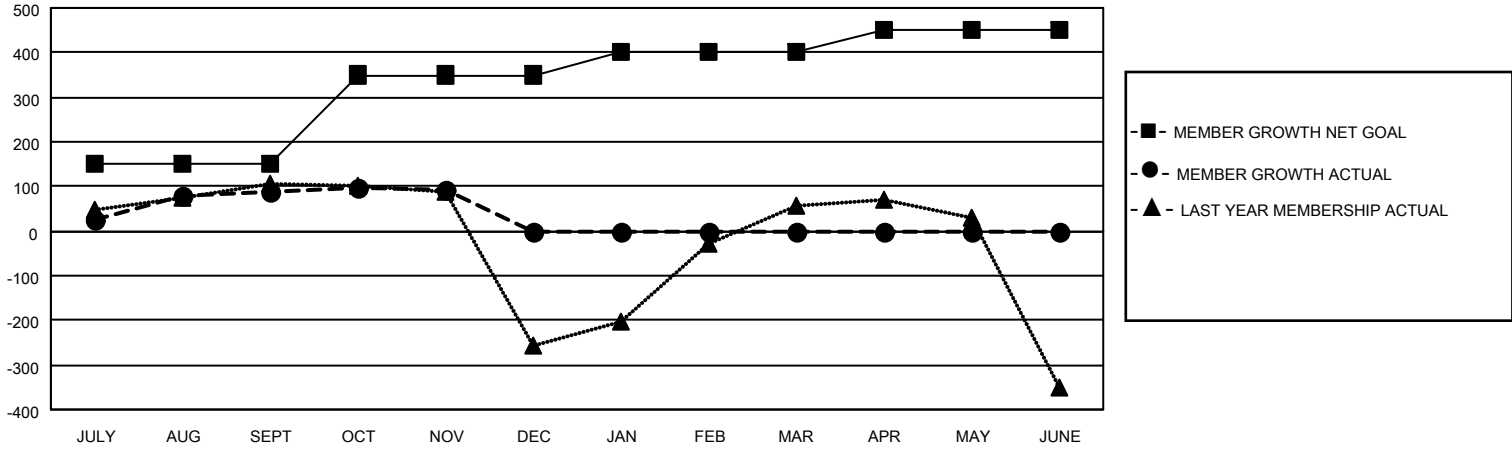
| Clubs                 |               |           |               |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 |               |           |               |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT         | 5             | 2         | 0             |
| OCT/NOV/DEC           | 5             | 2         | 0             |
| JAN/FEB/MAR           | 7             | 0         | 0             |
| APR/MAY/JUNE          | 3             | 0         | 0             |

| Members               |                        |                      |  |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2020-2021 |                        |                      |  |
| QUARTER               | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT         | 150                    | 165                  | 62   |
| OCT/NOV/DEC           | 200                    | 42                   | 37   |
| JAN/FEB/MAR           | 50                     | 0                    | 0  |
| APR/MAY/JUNE          | 50                     | 0                    | 0  |

**GOALS AND ACTUAL NEW CLUBS CUMULATIVE**



**GOALS AND ACTUAL MEMBERS CUMULATIVE**



|   |   |  |                |   |       |    |              |           |  |  |                           |       |                                 |     |
|---|---|--|----------------|---|-------|----|--------------|-----------|--|--|---------------------------|-------|---------------------------------|-----|
| DROPPED CLUBS: 0  | 45 CLUBS OF 210 ADDED 1 OR MORE NEW MEMBERS | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE            4,197 (71.47%)</p> <p>FEMALE         1,675 (28.53%)</p> |                |   |       |    |              |           |  |  |                           |       |                                 |     |
| <p style="text-align: center;"><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr><td style="width: 80%;">DECEASED</td><td style="text-align: right;">8</td></tr> <tr><td>CLUB CANCELLED</td><td style="text-align: right;">0</td></tr> <tr><td>OTHER</td><td style="text-align: right;">91</td></tr> <tr style="border-top: 1px solid black;"><td><b>TOTAL</b></td><td style="text-align: right;"><b>99</b></td></tr> </table> | DECEASED                                    | 8  | CLUB CANCELLED | 0 | OTHER | 91 | <b>TOTAL</b> | <b>99</b> | <p><a href="#">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</a></p> | <table style="width: 100%; border-collapse: collapse;"> <tr><td style="width: 80%;">TOTAL FAMILY UNIT MEMBERS</td><td style="text-align: right;">1,868</td></tr> <tr><td>FAMILY MEMBERS PAYING HALF DUES</td><td style="text-align: right;">982</td></tr> </table> | TOTAL FAMILY UNIT MEMBERS | 1,868 | FAMILY MEMBERS PAYING HALF DUES | 982 |
| DECEASED  | 8   |  |                |   |       |    |              |           |  |  |                           |       |                                 |     |
| CLUB CANCELLED  | 0   |  |                |   |       |    |              |           |  |  |                           |       |                                 |     |
| OTHER   | 91  |  |                |   |       |    |              |           |  |  |                           |       |                                 |     |
| <b>TOTAL</b>  | <b>99</b>                                   |  |                |   |       |    |              |           |  |  |                           |       |                                 |     |
| TOTAL FAMILY UNIT MEMBERS   | 1,868                                       |  |                |   |       |    |              |           |  |  |                           |       |                                 |     |
| FAMILY MEMBERS PAYING HALF DUES   | 982   |  |                |   |       |    |              |           |  |  |                           |       |                                 |     |